


## Texas / New Mexico – USA Business Development Manager

Looking for a career where you are providing leading edge groundwater solutions to clients?

[Connate Water Solutions LLC](#) is an innovative and vibrant hydrogeological consulting company based in Calgary, Canada and San Antonio, Texas. We provide hydrogeological consulting and corporate water management services for a diverse range of groundwater projects (oil & gas, municipal, agricultural) throughout Western Canada and Texas. We are looking to hire a **USA Business Development Manager** who is based in Austin, TX, San Antonio, TX or Albuquerque, New Mexico. Connate Water Solutions LLC is an Equal Opportunity Employer and this position will not be influenced in any matter by race, ethnicity, gender, age or status.

### Successful candidates should have the following qualifications / skills:

- Bachelor's Degree
- 5+ years of relevant Sales Experience securing bids or request for proposals (RFPs);
- Develop and maintain a book of business with the mission to drive hydrogeology sales growth.
- Groundwater Drilling, Consulting or Water Management  experience preferred.
- Identify and develop new business opportunities within Texas/New Mexico (ex. Mining, Oil & Gas or Renewables etc.).
- Excellent Communication Skills (written/oral) and a true "Critical-Thinker"
- Highly creative (a must) and entrepreneurial.
- Able to work independently.
- Valid Texas Class C or Class D New Mexico Driver's Licence
- Responsible to schedule delivery of hydrogeology rental equipment and ensure customized solutions are provided to the client.
- A True Commitment to Safety. Current safety certificates considered an asset.
- Ability to Network and Build Meaningful Client Relationships

**Schedule:** Full-Time or Part Time (competitive base salary with commission)

**Perks:** Company Car Allowance, Cellphone, Paid Time Off (PTO), Flexible Work Schedule

This is a key position within Connate Water's USA growth and the candidate will become the crucial point for future expansion in New Mexico / Texas.

We thank all applicants, however, only selected applicants will be contacted for an interview.

**Connate Water Solutions Inc.**

1001 1<sup>st</sup> Street SE  
Calgary, AB T2G-5G3

[www.connatewater.com](http://www.connatewater.com)

Email: [info@connatewater.com](mailto:info@connatewater.com)

@ConnateWater



**Connate Water Solutions LLC.**

18911 Hardy Oak Blvd.  
San Antonio, TX USA 78258

